

Canada Export Centre

PROVEN TO INCREASE YOUR EXPORT SALES!

The *Canada Export Centre* is Canada's first and only year-round export exhibition hall. With hundreds of Canada's leading manufacturers and exporters permanently showcased under one roof, this facility is Canada's premiere physical destination for international trade.



Based on successful models around the world, the Canada Export Centre's mandate is to generate more international sales for Canadian exporters, by providing a permanent, high-profile, physical destination in Canada, where a wide variety of qualified visitors will discover and engage in trade with the Centre's almost 400 exporters.

Located in the heart of Vancouver's downtown business and hotel district, the Canada Export Centre works closely with government and industry to host the many foreign trade delegations that visit Vancouver each year. Never before have Canada's exporters had access to these trade missions and this enormous opportunity.

The Centre is perfectly situated to capitalize on the city's position as Canada's gateway to the Pacific Rim, the U.S. and the World. Participating companies are exposed all year-round to qualified buyers, distributors and investors looking for Canadian opportunities and we assist to build the relationships required to turn interest into commerce.

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"We're pretty ecstatic about it," says **Kris Obrigewitsch**, marketing and investing development officer at Victoria-based **International Composting Corp.** They put up a display in March intending to do more business in Southeast Asia, but as a result of leads from the centre, they're preparing proposals worth \$100 million in potential business in Syria, Mexico, China and Saskatchewan.

"The centre has been unbelievably helpful," says Obrigewitsch. "To be able to sit on our doorstep, pay a minimal fee and have the world come to us is a huge advantage. For us to go to a waste management trade show in China would be a nightmare."



Whether attracted to Canada's high-tech, industrial, environment, energy, agriculture, food and beverage, tourism, financial services, natural resource, apparel or any other of Canada's highly developed industries, visitors to the centre will certainly find what they are looking for - and we are there to turn them into your next buyer, distributor, agent, investor or partner.

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